

St. Stephen Town Council AGENDA

Wednesday, November 10, 2021, 5:00 p.m. Moosehead Room at the Garcelon Civic Center

PUBLIC PARTICIPATION WILL BE AVAILABLE VIA A LIVE FEED ON THE TOWN OF ST. STEPHEN'S FACEBOOK PAGE.

Pages

- A. CALL TO ORDER
- B. MOMENT OF REFLECTION
- C. ADDITION OF LATE ITEMS
- D. ADOPTION OF AGENDA

Proposed Resolution:

That the Agenda for the Special Council Meeting of November 10, 2021, be approved.

- E. MAYOR'S COMMENTS/PROCLAMATIONS
- F. DISCLOSURE OF INTEREST
- G. PUBLIC AND/OR STATUTORY HEARINGS
- H. ADOPTION OF MINUTES
- I. UNFINISHED BUSINESS FROM PREVIOUS MEETINGS
- J. CORRESPONDENCE
- K. BYLAWS, PERMITS, AND POLICIES
 - 1. By-Law No. A-7.16 A By-Law to Impose a Special Business
 Improvement Levy for 2022 First and Second Reading
 Proposed Resolution:
 That Bylaw No. A-7.16, "A Bylaw to Impose a Special Business

Improvement Levy for 2022", be given first and second reading.

L. NEW BUSINESS

1. Request for Decisions

4

MAYOR AND COUNCILLOR ITEMS/REPORTS

Μ.

N.

- O. NOTICE OF CLOSED MEETING
- P. RECONVENE TO REGULAR MEETING
- Q. ADJOURNMENT

Proposed Resolution:

That the meeting be adjourned at ____ pm

BY-LAW NO. A-7.16

A BY-LAW TO IMPOSE A SPECIAL BUSINESS IMPROVEMENT LEVY FOR 2022"

Pursuant to Section 5(1) of the Business Improvement Areas Act, BE IT ENACTED BY the Town Council of the Town of St. Stephen as follows:

THAT a Business Improvement Levy be imposed on all non-residential property within the Business Improvement Area of the local government that is liable to taxation under the Assessment Act. The Levy shall be in the amount of \$26,324 at the rate of \$0.20 per \$100 of property assessment and the Council hereby directs and orders the Minister of Environment and Local Government to Levy the said amount pursuant to the provisions of the Business Improvement Area Act.

IN WITNESS WHEREOF the Town of St. Ste		
said Town to be affixed to this By-Law the	day of	, 2020.
FIRST READING:		
SECOND READING:		
THIRD READING AND ENACTED:		
	Ma	ayor
	To	wn Clerk

St. Stephen Business Improvement Area Inc.

Proposed 2022 Operating Budget

SOURCES OF FUNDS		
BIA Tax Levy	\$2	5,000.00
BIA Outstanding Tax Levy	\$	600.00
Interest	\$	150.00
Student Employment Funding		4,200.00
GIC Withdrawal	-	5,000.00
		4,950.00
	+-	.,000.00
USES OF FUNDS		
Advertising	\$	500.00
Donations	\$	500.00
Bank Charges	\$	10.00
BIA Annual Dues	\$	300.00
Rent	35.0	3,000.00
Insurance	-	1,000.00
Office and Miscellaneous	-	2,175.00
PROMOTIONAL PROGRAMS AND PROJECTS	Ψ	2,175.00
Mural Program	2	1,500.00
Student Employment		4,200.00
		1,765.00
Payroll	-	4,950.00
	φЭ	4,930.00
EXCESS/DEFICIENCY	\$	0.00

This proposed budget is based on a levy of twenty cents for each one hundred dollars of assessed value.

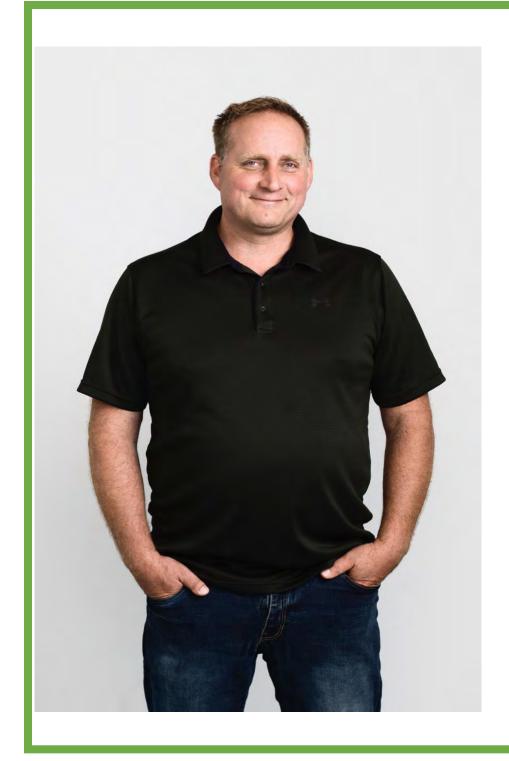


GENERALOPERATING FUND BUDGET 2022

TABLE OF CONTENTS

Pg. 3 Pg. 4
Pg. 5
Pg. 6
Da 0
Pg. 8
Pg. 8
Pg. 9
Pg. 11
Pg. 13
Pg. 15
Pg. 18
Pg. 19
Pg. 21
Pg. 22
Pg. 24
Pg. 25
Pg. 26
Pg. 28
•
Pg. 29
Pg. 30
Pg. 34
Pg. 35





MESSAGE FROM THE MAYOR

To be completed after adoption

MESSAGE FROM THE CHIEF ADMINISTRATIVE OFFICER

To be completed after adoption



BUDGET HIGHLIGHTS



- No tax rate increase.
- Continuation of the WTBooth under a "free public use" philosophy
- Maintained an allocation of \$50,000 in the Community Grant Fund to assist Community Groups with their initiatives.
- Return of (near) normal operations at the Garcleon Civic Center
- Transition to Regional Emergency response dispatching.
- Addressing physical maintenance and repair issues on municipally owned property which had been postponed in previous years
- Transfer of Business Park Maintenance to Future St. Stephen.
- Tourism promotion funding in the amount of \$15,000 to partner with other community organizations to enhance St. Stephen's promotion as a tourist destination.
- Over \$750,000 in Capital investments.

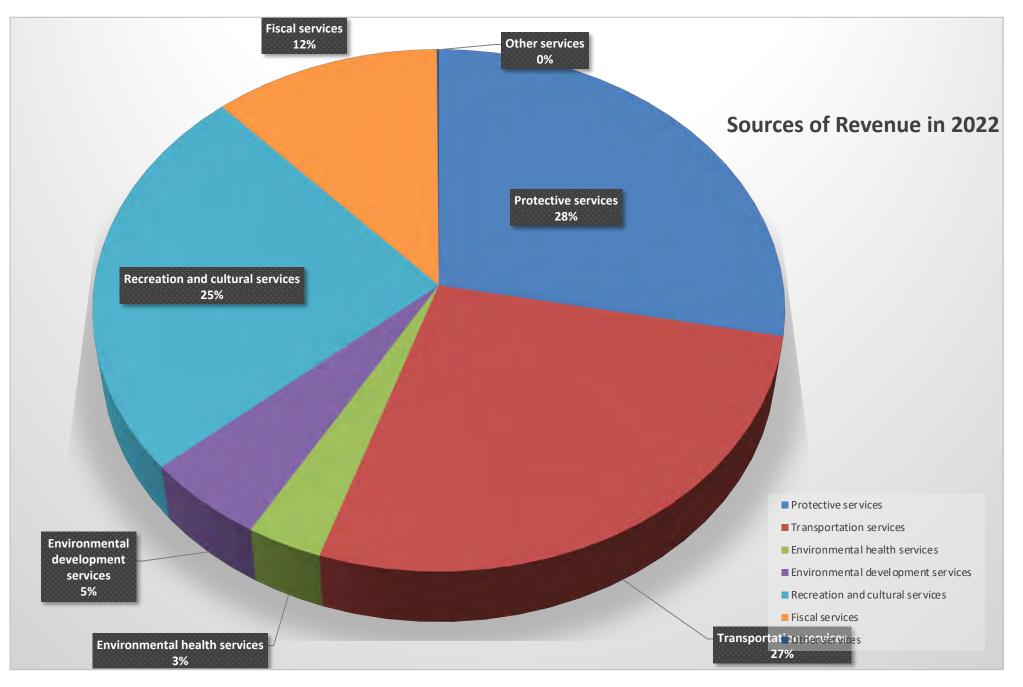
Description	Budget 2021	Budget 2022	CHANGE (\$)	CHANGE (%)
Revenue			·	
Taxes	5,523,832	5,817,834	\$294,002	5.32%
Services provided to other governments	236,293	396,656	160,363	67.87%
Sale of services	400,400	406,150	5,750	1.44%
Other revenue from own source	197,455	182,275	-15,180	-7.69%
Unconditional Grants	1,466,987	1,724,484	257,497	17.55%
Conditional Transfers	4,200	300	-3,900	-92.86%
Other transfers	1,641,623	1,387,945	-253,678	-15.45%
Total Revenue	9,470,790	9,915,644	\$444,854	4.70%
Expenditures General government services	\$1,110,315	\$1,226,859	\$116,544	10.50%
Protective services	2,388,671	2,433,572	44,901	1.88%
Transportation services	2,269,423	2,340,626	71,203	3.14%
Environmental health services	305,723	281,700	-24,023	-7.86%
Environmental development services	479,806	462,360	-17,446	-3.64%
Recreation and cultural services	2,169,859	2,213,853	43,994	2.03%
Fiscal services	738,993	948,674	209,681	28.37%
Other services	8,000	8,000	0	0.00%
Total Expenditures	\$9,470,790	\$9,915,644	\$444,854	4.70%
Surplus (Deficit)	\$0	\$0	\$0	



	YEAR 2021	YEAR 2022	\$ INCREASE	% INCREASE
WARRANT	\$5,523,832	\$5,817,915	\$294,083	5.32%
TAX BASE [\$349,609,600	\$368,217,350	\$18,607,750	5.32%
TAX RATE	\$1.5800	\$1.5800	\$0.0000	0.00%



REVENUE



	2021	2022	CHANGE (\$)	CHANGE (%)
Taxes	5,523,832	5,817,915	294,083	5.32%



TOTAL SERVICES PROVIDED TO OTHER

163,513	158,014	-5,499	-3.36%
67,100	66,400	-700	-1.04%
5,680	6,000	320	5.63%
72,780	72,400	-380	-0.52%
		·	
0	166,242	166,242	0.00%
	67,100 5,680	67,100 66,400 5,680 6,000 72,780 72,400	67,100 66,400 -700 5,680 6,000 320 72,780 72,400 -380

236,293



GOVERNMENTS

2022 marks the first year in which the Town of St. Stephen will receive a contribution from the Regional Service Commission to assist with the operational costs of the Garcelon Civic Center.

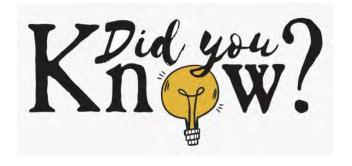
160,363

67.87%

396,656



SALE OF SERVICES	2021	2022	CHANGE (\$)	CHANGE (%)
Fire				
Fire Services-Extinguishers-HST	3,900	3,900	0	0.00%
Fire Services-Other	700	700	0	0.00%
Fire Services-Fire Dispatch Fees	15,000	0	-15,000	-100.00%
Fire Services-Other Dispatch Fees-HST	1,200	1,200	0	0.00%
Subtotal	20,800	5,800	-15,000	-72.12%
Roads and Streets				
Transport Services	100	100	0	0.00%



The Town of St. Stephen will be transitioning to a Regional Dispatching Service in 2022. This change has been expected and planned for over the last two years. The change does impact budget through a loss of revenue (no longer dispatching for other communities) coupled with an increase in expenses (service fees related to the new service).

SALE OF SERVICES (CONT'D)	2021	2022	CHANGE (\$)	CHANGE (%)
Recreation-Outside				
Outside Pool Revenue-HST	1,200	3,500	2,300	191.67%
Outside Pool Revenue-Non HST	100	100	0	0.00%
Outside Recreation Programs-HST	250	100	-150	-60.00%
Outside Recreation Programs-Non HST	150	100	-50	-33.33%
Playing Field User Fees	600	3,000	2,400	400.00%
Playing Field Agreement	0	100	100	0.00%
Subtotal	2,300	6,900	4,600	200.00%
Recreation-Civic Center				
Civic Center-Pool Revenue-HST	35,000	25,000	-10,000	-28.57%
Civic Center-Pool Revenue-Non HST	10,000	6,500	-3,500	-35.00%
Civic Center-Arena Revenue-HST	150,000	150,000	0	0.00%
Civic Center-Combined Pool/Arena/Fitness Area RevHST	110,000	0	-110,000	-100.00%
Civic Center-Meeting/Conference Room Revenue-HST	0	75,000	75,000	0.00%
Civic Center-Lower Canteen Revenue-HST	36,000	55,000	19,000	52.78%
Civic Center-Upper Canteen Revenue-HST	10,000	45,000	35,000	350.00%
Civic Center-Other Facility Revenue-HST	15,000	25,000	10,000	66.67%
Civic Center-Other Facility Revenue	1,000	1,500	500	50.00%
Civic Center-Special Events-Non HST	0	150	150	0.00%
Civic Center-Special Events - HST	100	100	0	0.00%
Civic Center-Promotional-HST	100	100	0	0.00%
	10,000	10,000	0	0.00%
Subtotal	377,200	393,350	16,150	4.28%
Total Sale of Services	400,400	406,150	5,750	1.44%





COVID-19 continues to affect the operations of the Garcelon Civic Center, a return to near normal in 2022 is welcomed.

OTHER REVENUE FROM OWN SOURCE	2021	2022	CHANGE (\$)	CHANGE (%)
Animal Licenses				
Animal License	200	400	200	100.00%
Construction Permits				
Building Permits	15,000	15,000	0	0.00%
Stamping Deeds & Plans	0	100	100	0.00%
Other Permits and Licenses				
Business Sign/ Permit	500	500	0	0.00%
Taxi License	100	150	50	50.00%
subtotal	600	650	50	8.339
Fines				
Municipal Fines	500	500	0	0.00

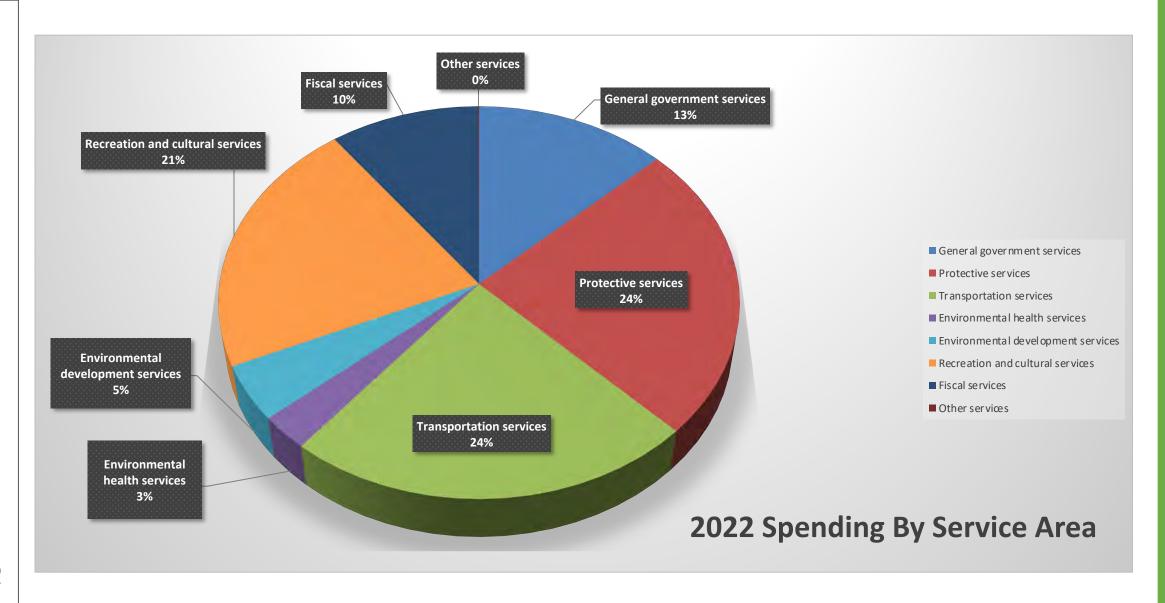


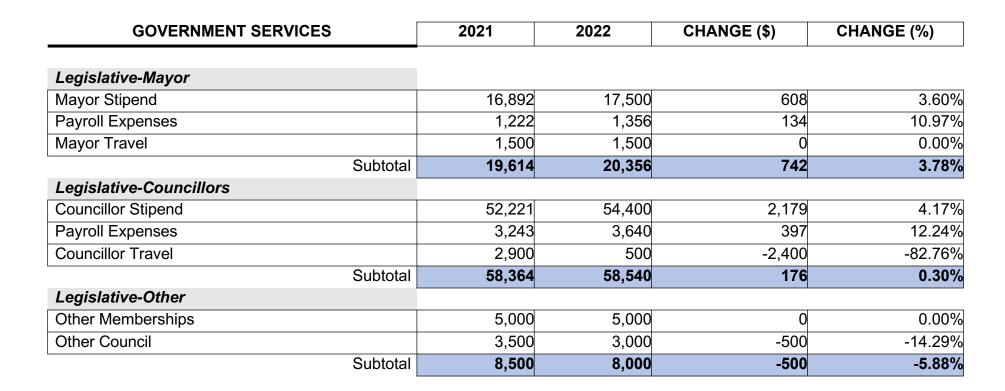
OWN SOURCE REVENUE (CONT'D)	2021	2022	CHANGE (\$)	CHANGE (%)
Building Rentals				
Land Rentals-HST	875	875	0	0.00%
Northampton Brewing Building Lease-HST	46,000	36,000	-10,000	-21.74%
RCMP Building Lease-HST	118,680	120,450	1,770	1.49%
Subtotal	165,555	157,325	-8,230	-4.97%
Return on Investment				
Bank Interest	15,000	7,600	-7,400	-49.33%
Miscellaneous Sale of Materials-HST	100	100	0	0.00%
	100	100	0	0.00%
Sale of Equipment	100	100	0	2 2 2 2
Contributions-HST	100			0.00%
	100	100	0	
Contributions-Non HST	100	100 100	0	0.00%
Contributions-Non HST Community Events Revenue - HST			0 0 100	0.00% 0.00%
Community Events Revenue - HST		100	0 0 100 0	0.00% 0.00% 0.00%
Community Events Revenue - HST Contributions-Community Events	100	100 100	0 0 100 0	0.00% 0.00% 0.00% 0.00%
Contributions-Non HST Community Events Revenue - HST Contributions-Community Events Miscellaneous Copies Subtotal	100 0 100	100 100 100	0 0 100 0 0 100	0.00% 0.00% 0.00% 0.00% 0.00% 16.67%



GRANTS AND TRANSFERS	2021	2022	CHANGE (\$)	CHANGE (%)
Unconditional Grants				
Community Funding and Equalization Grant	1,466,987	1,724,484	257,497	17.55%
Conditional Transfers				
Fed/Prov Funding Outside Recreation	4,000	100	-3,900	-97.50%
Fed/Prov Funding Civic Center Employment	100	100	0	0.00%
Fed/Prov Funding Civic Center Programs	100	100	0	0.00%
Total Conditional Transfers	4,200	300	-3,900	-92.86%
Other Transfers			_	
Surplus of second previous year	466,658	390,801	-75,857	-16.26%
Operating Reserve Fund	230,000	0	-230,000	-100.00%
Administrative Management				
Water and Sewerage Share of Charges	944,965	996,875	51,910	5.49%
Payment In Lieu of Tax	0	69	69	0.00%
Financial Assistance	0	100	100	0.00%
Other Government Transfers	0	100	100	0.00%
Total Other Transfers	1,641,623	1,387,945	-253,678	-15.45%
Total Revenue	9,470,790	9,915,644	444,854	4.70%









GOVERNMENT SERVICES (CONT'D)	2021	2022	CHANGE (\$)	CHANGE (%)
Administrative Staff				
Salary, Payroll Expenses and Benefits	223,138	228,365	5,227	2.34%
Travel/Training	10,000	10,000	0,227	0.00%
Memberships	900	900	0	0.00%
Subtotal	234,038	239,265	5,227	2.23%
Administrative Office Building				
Town Hall Property Taxes – GCC	7,300	8,600	1,300	17.81%
Subtotal	7,300	8,600	1,300	17.81%
Administrative-Solicitor Solicitor	20,000	20,000	0	0.00%
	20,000	20,000	0	0.00%
Administrative Other				
Advertising-Regulatory	3,500	3,500	0	0.00%
Advertising-Promotion	3,000	3,000	0	0.00%
Copier Rental and Supplies	7,500	7,500	0	0.00%
Office Furniture and Supplies	20,000	10,000	-10,000	-50.00%
Telephone	36,000	25,000	-11,000	-30.56%
Office Computer Purchase	15,000	15,000	0	0.00%
Computer Goods	6,000	6,500	500	8.33%
Computer Service	12,300	10,000	-2,300	-18.70%
Financial Software	0	16,500	16,500	0.00%
Recreation and Customer Portal Software	0	11,800	11,800	0.00%
Special Projects-General Government Services	50,000	50,000	0	0.00%
Special Projects-Corporate Services	0	100	100	0.00%
Travel/Training	6,000	6,000	0	0.00%
Subtotal	159,300	164,900	5,600	3.52%



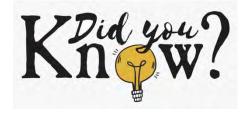
GOVERNMENT SERVICES (CONT'D)	2021	2022	CHANGE (\$)	CHANGE (%)
Financial Management Staff		,		
Salary, Payroll Expenses and Benefits	350,269	434,990	84,721	24.19%
Travel/Training	6,000	6,000	0	0.00%
Membership	2,145	2,305	160	7.46%
Financial Management-Audit				
Audit	14,767	15,018	251	1.70%
Common Services-Civic Relations				
Civic Relations	5,000	5,000	0	0.00%
Common Services-Training and Development				
Training and Development-JHSC	3,000	3,000	0	0.00%
Common Services-Cost of Assessment				
Cost of Assessment	67,824	71,434	3,610	5.32%
Regional Planning Services				
Regional and Collaborative Services	15,796	19,148	3,352	21.22%
Common Services-Conventions				
Travel	2,000	2,000	0	0.00%
Registration	1,500	1,500	0	0.00%
Common Services-Liability Insurance				
Liability Insurance	84,898	96,803	11,905	14.02%
Common Services-Grants				
Community Grants Fund	50,000	50,000	0	0.00%
Total GOVERNMENT SERVICES	1,110,315	1,226,859	116,544	10.50%

	2021	2022	CHANGE (\$)	CHANGE (%)
PROTECTIVE SERVICES—POLICING				
RCMP				
Police Contract	1,199,171	1,223,658	24,487	2.04%
1 once contract	1,199,171	1,223,030	24,407	2.04 /0
Building Maintenance	5,000	8,000	3,000	60.00%
Building Cleaning Contract	12,000	12,000	0	0.00%
	·	·		
Building Electricity	11,920	11,900	-20	-0.17%
Property Taxes	6,600	6,700	100	1.52%
Total Police Services	1,234,691	1,262,258	27,567	2.23%



PROTECTIVE SERVICES—FIRE	2021	2022	CHANGE (\$)	CHANGE (%)
Fire Service				
Salary, Wages, Payroll Expenses and Benefits	701,033	672,096	-28,937	-4.13%
Travel	4,000	2,785	-1,215	-30.38%
Medical and First Aid	2,000	2,000	0	0.00%
Volunteer Fire Grant	9,210	10,425	1,215	13.19%
Volunteer Fire Fighters Retirement Gifts and Awards	2,500	2,500	0	0.00%
Special Events	2,500	2,500	0	0.00%
Clothing	6,500	6,500	0	0.00%
Dry Cleaning and Laundry	300	300	0	0.00%
Subtotal	728,043	699,106	-28,937	-3.97%
Fire Administration				
Membership	700	700	0	0.00%
Office Supplies	1,500	1,500	0	0.00%
General Advertising	2,000	2,000	0	0.00%
Computer Purchase and Supplies	2,000	2,000	0	0.00%
Fire Prevention Supplies	4,000	4,000	0	0.00%
Subtotal	10,200	10,200	0	0.00%

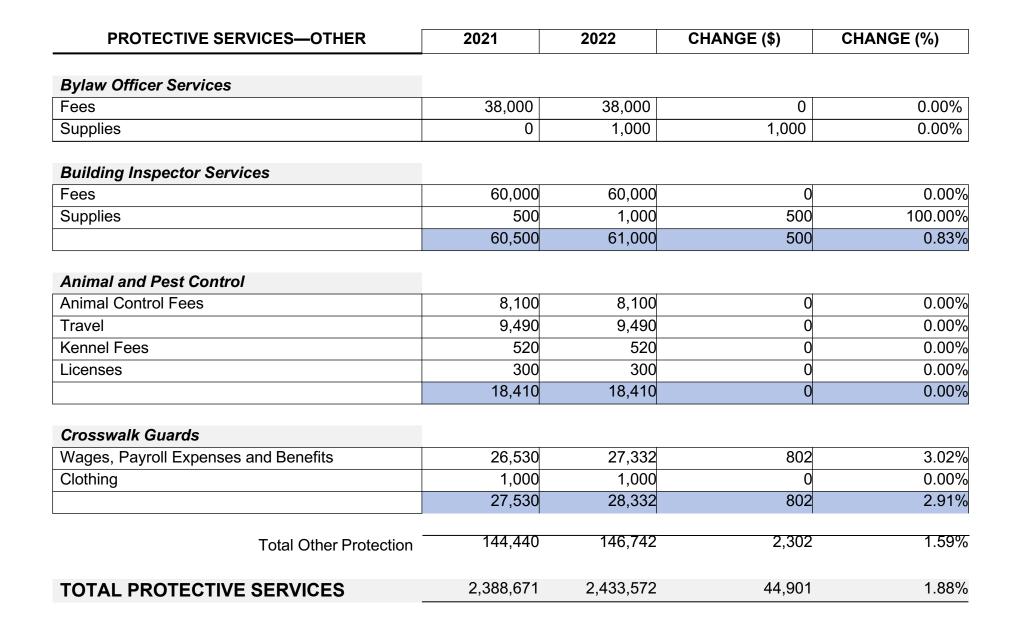




The St. Stephen Fire Department responds to approximately 200 calls for service each year.

PROTECTIVE SERVICES—FIRE (CONT'D)	2021	2022	CHANGE (\$)	CHANGE (%)
Fire Alarm System		1	1	
Telephones	7,000	9,500	2,500	35.71%
Radio Maintenance	4,700	4,700	0	0.00%
Radio Licenses	1,650	1,650	0	0.00%
Equipment Replacement	4,000	4,000	0	0.00%
Subtotal	17,350	19,850	2,500	14.41%
Fire Water Cost Transfer	<u>'</u>			
Water Cost Transfer	125,000	125,000	0	0.00%
Eiro Troining				
Fire Training Training Materials & Expenses	10,000	10,000	0	0.00%
Stipend for In House Training	10,000	10,000	0	0.00%
Subtotal	20,000	20,000	0	0.00%
Fire Station and Buildings	20,000	20,000	0	0.0070
Buildings Maintenance & Repair	8,000	15,000	7,000	87.50%
Electricity	10,000	10,500	500	5.00%
Heating Fuel	13,000	14,000	1,000	7.69%
Supplies	3,000	3,000	0	0.00%
Fire Extinguisher Supplies	3,500	3,500	0	0.00%
Subtotal	37,500	46,000	8,500	22.67%
Fire Fighting Equipment	·			
Vehicle Insurance	5,447	6,416	969	17.79%
Vehicle Repairs	12,000	12,000	0	0.00%
Equipment Maintenance	14,000	15,000	1,000	7.14%
Equipment Supplies/Purchase	40,000	40,000	0	0.00%
Subtotal	71,447	73,416	1,969	2.76%
	2.1	2, 22		
SJPSAP Regional Fire Dispatch	0	31,000	31,000	0.00%
Total Fire	1,009,540	1,024,572	15,032	1.49%

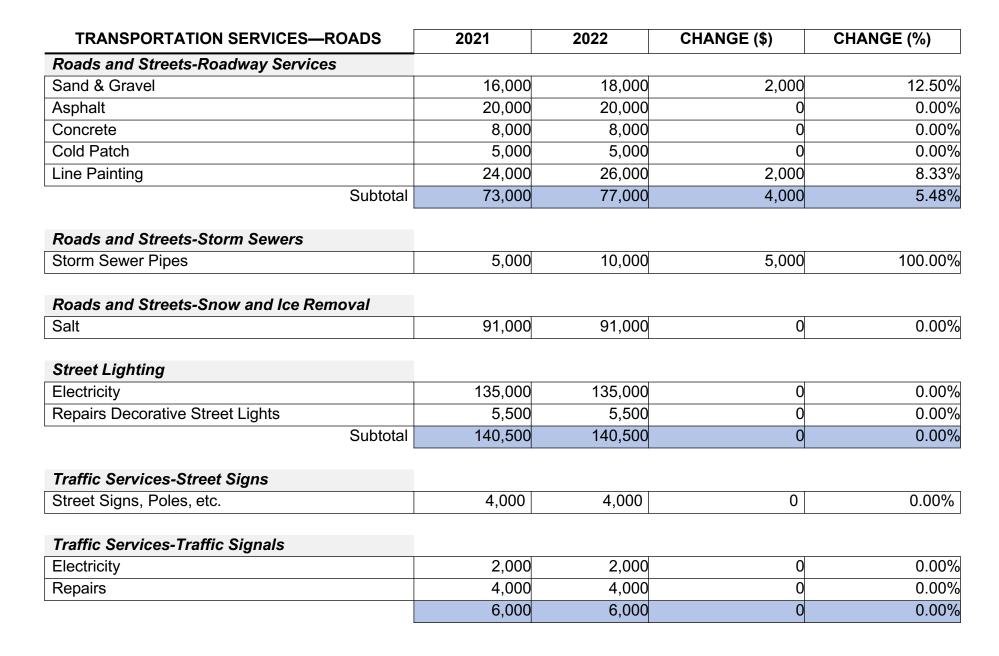






TRANSPORTATION SERVICESCOMMON	2021	2022	CHANGE (\$)	CHANGE (%)
Common Services-Administration			-	
Salary, Wages, Payroll Expenses and Benefits	1,450,610	1,500,558	49,948	3.44%
Training	1,000	1,000	0	0.00%
Clothing	4,000	4,000	0	0.00%
Vehicle Telematics System	18,000	18,000	0	0.00%
Subtotal	1,473,610	1,523,558	49,948	3.39%
Common Services-General Equipment				
Licenses	500	500	0	0.00%
Radios	2,500	2,500	0	0.00%
Vehicle Insurance	9,502	11,086	1,584	16.67%
Repairs	135,000	140,000	5,000	3.70%
Fuel	125,000	125,000	0	0.00%
Equipment Purchase	20,000	20,000	0	0.00%
Hired Equipment	25,000	25,000	0	0.00%
Street Sweeper	7,500	7,500	0	0.00%
Subtotal	325,002	331,586	6,584	2.03%
Common Services-Workshop				
Travel	300	300	0	0.00%
Telephone	3,900	4,000	100	2.56%
Building Repairs	6,000	6,000	0	0.00%
Electricity	8,940	8,900	-40	-0.45%
Heating Fuel	13,000	13,000	0	0.00%
Supplies	75,000	78,000	3,000	4.00%
Property Taxes	12,500	12,800	300	2.40%
Subtotal	119,640	123,000	3,360	2.81%







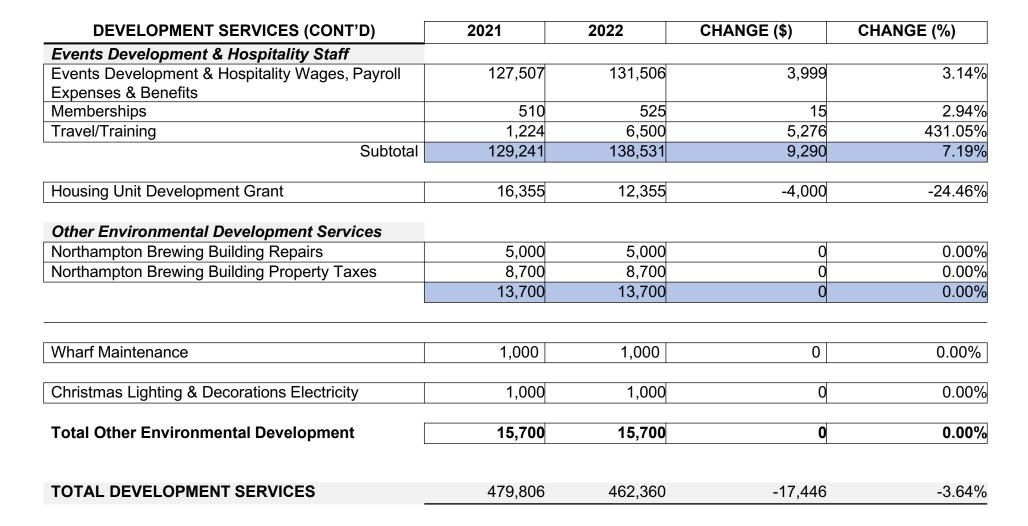
TRANSPORTATION SERVICESAIRPORT	2021	2022	CHANGE (\$)	CHANGE (%)
Airport				
Attendant Honorarium and Payroll Expenses	5,617	5,782	165	2.94%
Telephone	2,050	2,000	-50	-2.44%
Property Maintenance	10,000	10,000	0	0.00%
Equipment Repair and Replacement	0	2,000	2,000	0.00%
Electricity	3,285	3,000	-285	-8.68%
Supplies	600	600	0	0.00%
License	55	55	0	0.00%
Insurance	6,064	6,245	181	2.98%
Vehicle Maintenance	1,500	1,500	0	0.00%
Property Tax	2,500	2,800	300	12.00%
Subtotal	31,671	33,982	2,311	7.30%
TOTAL TRANSPORTATION SERVICES	2,269,423	2,340,626	71,203	3.14%



WASTE MANAGEMENT	2021	2022	CHANGE (\$)	CHANGE (%)
Dumne and Landfill				
Dumps and Landfill Property Tax	400	1,300	900	225.00%
		.,		
Regional Landfill				
Regional Landfill Contracts	116,660	109,300	-7,360	-6.31%
Waste Collection	188,663	171,100	-17,563	-9.31%
	305,323	280,400	-24,923	-8.16%
TOTAL WASTE MANAGEMENT	305,723	281,700	-24,023	-7.86%

DEVELOPMENT SERVICES	2021	2022	CHANGE (\$)	CHANGE (%)
Environmental Planning & Zoning				
Land Management	100	100	0	0.00%
			-	
Community Development				
Business Park Property Taxes	1,600	2,000	400	25.00%
Business Park Maintenance	5,000	0	-5,000	-100.00%
	6,600	2,000	-4,600	-69.70%
•				
Urban Land Property Taxes	17,500	21,000	3,500	20.00%
Christmas Promotion Advertising	2,000	2,000	0	0.00%
Industrial Development Grant	10,000	10,000	0	0.00%
Public Services and Development Grant	58,000	49,590	-8,410	-14.50%
Future St. Stephen Grant	92,000	113,000	21,000	22.83%
Community Events Expenses	70,000	20,000	-50,000	-71.43%
TOSS Tourism Program	5,000	15,000	10,000	200.00%
Subtotal	237,000	209,590	-27,410	-11.57%
•				
Regionalization Services	57,310	63,084	5,774	10.08%





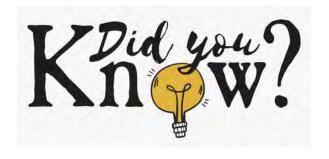


COMMUNITY SERVICES—PARKS	2021	2022	CHANGE (\$)	CHANGE (%)
			·	
Outside Recreation—Administrative				
Telephone	4,500	4,500	0	0.00%
Membership	1,000	1,000	0	0.00%
Advertising	10,000	10,000	0	0.00%
Subtotal	15,500	15,500	0	0.00%
	'	,		
Parks and Playgrounds				
Wages & Payroll Expenses & Benefits	220,840	224,129	3,289	1.49%
Vehicle Insurance	4,843	5,671	828	17.10%
Vehicle Maintenance	6,000	7,500	1,500	25.00%
Training	2,500	1,500	-1,000	-40.00%
Uniforms	2,000	2,000	0	0.00%
Electricity	4,000	3,000	-1,000	-25.00%
Supplies	2,000	2,500	500	25.00%
Horticulturist Supplies	25,000	27,000	2,000	8.00%
Property Taxes	2,500	4,600	2,100	84.00%
Parks Maintenance	20,000	20,000	0	0.00%
Program Initiatives	0	0	0	0.00%
Subtotal	289,683	297,900	8,217	2.84%

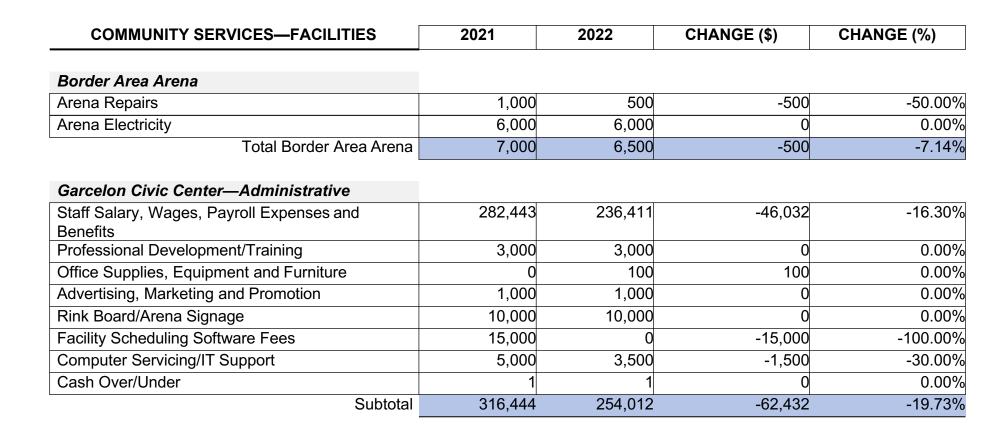


COMMUNITY SERVICES—WT BOOTH POOL	2021	2022	CHANGE (\$)	CHANGE (%)
·		<u>'</u>		
Wages and Payroll Expenses	44,325	30,656	-13,669	-30.84%
Telephone	1,700	1,700	0	0.00%
Repairs	18,000	18,000	0	0.00%
Electricity	13,400	13,400	0	0.00%
Cleaning Supplies	3,000	3,000	0	0.00%
Chemicals	10,000	13,000	3,000	30.00%
Property Taxes	2,700	2,800	100	3.70%
Equipment	2,500	2,500	0	0.00%
Lifeguard Uniforms	1,000	1,000	0	0.00%
Security	1,000	3,000	2,000	200.00%
Subtotal	97,625	89,056	-8,569	-8.78%
Total Outside Recreation	402,808	402,456	-352	-0.09%





In 2021 the Town of St. Stephen plans to operate the WT Booth Pool from approximately June 21 until August 27th. This creates a total of 67 operating days. Thus, the cost of operating this facility is approximately **\$1,329 per day**



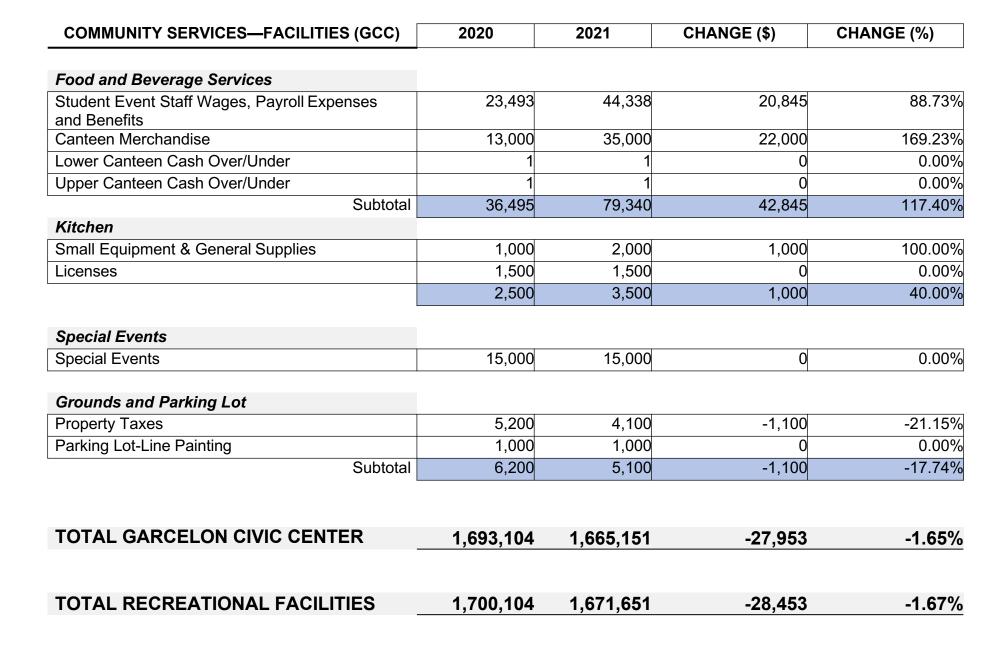


COMMUNITY SERVICES—FACILIITES (CONT'D)	2021	2022	CHANGE (\$)	CHANGE (%)
Physical Operations/MaintenanceGCC				
Staff Salary, Wages, Payroll Expenses and Benefits	469,406	499,920	30,514	6.50%
Clothing Allowance	2,500	3,500	1,000	40.00%
Operations/Maintenance Training and Professional Development	7,000	7,000	0	0.00%
Arena Equipment Maintenance and Repair	27,000	29,000	2,000	7.41%
Cleaning Supplies and Equipment	15,000	15,000	0	0.00%
General Building Maintenance and Repair	25,000	27,000	2,000	8.00%
GCC Building Security	1,500	7,500	6,000	400.00%
Cleaning Contract	2,000	1,500	-500	-25.00%
Floor Mats	5,000	6,000	1,000	20.00%
Licenses, Inspections, Permits and Contracts	10,000	10,000	0	0.00%
Signage	2,000	1,500	-500	-25.00%
Zamboni Maintenance	8,000	8,000	0	0.00%
Safety/First Aid	3,000	3,500	500	16.67%
Electricity	260,000	266,000	6,000	2.31%
Natural Gas	49,000	49,400	400	0.82%
Pest Control	1,000	1,000	0	0.00%
Subtota	887,406	935,820	48,414	5.46%



COMMUNITY SERVCIES—FACILITIES (GCC)	2021	2022	CHANGE (\$)	CHANGE (%)
Pool	057.550	202.270	00.000	47.040/
Staff Salary, Wages, Payroll Expenses and Benefits	357,559	293,879	-63,680	-17.81%
Programming Supplies and Equipment	6,000	6,000	0	0.00%
Maintenance and Repair	24,000	26,000	2,000	8.33%
Chemicals	13,500	14,500	1,000	7.41%
Aquatic Training and Professional Development	6,500	10,000	3,500	53.85%
Uniforms	1,000	1,000	0	0.00%
Subtotal	408,559	351,379	-57,180	-14.00%
Walking Track				
General Maintenance and Repair	500	1,000	500	100.00%
Programming Supplies and Equipment	100	100	0	0.00%
Subtotal	600	1,100	500	83.33%
Meeting and Conference Areas				
General Maintenance & Repairs	5,000	5,000	0	0.00%
Events Equipment and Supplies	8,000	8,000	0	0.00%
Other Events Expenses	100	100	0	0.00%
Linens and Drycleaning	1,000	1,000	0	0.00%
Subtotal	14,100	14,100	0	0.00%
Fitness Area				
Supplies, Equipment and Maintenance	5,000	5,000	0	0.00%
Service Contract	800	800	0	0.00%
Subtotal	5,800	5,800	0	0.00%







COMMUNITY SERVICES—ST. CROIX PUBLIC LIBRARY	2020	2021	CHANGE (\$)	CHANGE (%)
Repairs/Maintenance	8,800	8,800	0	0.00%
Electricity	17,000	17,000	0	0.00%
Grant	38,647	38,647	0	0.00%
Equipment Repairs/Purchase	2,500	0	-2,500	-100.00%
Total Library	66,947	64,447	-2,500	-3.73%
_				
TOTAL COMMUNITY SERVICES	2,169,859	2,213,853	43,994	2.03%



2020	2021	CHANGE (\$)	CHANGE (%)
		·	
46,650	72,000	25,350	54.34%
142 100	147 604	5 405	3.87%
		·	0.00%
-			3.87%
142,103	147,004	0,400	3.01 70
354,000	400,000	46,000	12.99%
	,	1	
196,234	74,070	-122,164	-62.25%
	O		0.000/
U	U	Ų	0.00%
0	255.000	255.000	0.00%
0	0	0	0.00%
	,	1	
738,993	948,674	209,681	28.37%
8,000	8,000	0	0.00%
\$9 470 790	\$9 915 644	\$444 854	4.70%
	46,650 142,109 0 142,109 354,000 196,234 0 0 738,993	46,650 72,000 142,109 147,604 0 0 142,109 147,604 354,000 400,000 196,234 74,070 0 0 0 0 738,993 948,674 8,000 8,000	46,650 72,000 25,350 142,109 147,604 5,495 0 0 0 142,109 147,604 5,495 354,000 400,000 46,000 196,234 74,070 -122,164 0 0 0 0 255,000 255,000 738,993 948,674 209,681 8,000 8,000 0





NOTES AND QUESTIONS

2022 General Capital Budget--Proposed

	PROJECT		FUNDING SOURCES						
Dept.	Project Description	2022 Proposed Budget Estimated Cost	Transfer from Operating Fund	Gas Tax Fund	Date Comment	From Own Reserves	Othor Funds	Total Funds	
General Government (admir	n)				mess (senoning)	Trom Own Reserves	Other Funus		
Protective Services								\$0 \$0	
Tiotective Services								\$0	
Public Works/Infrastructure	Side Arm mower Attachment	\$40,000	\$46,000					\$0	
	New Roof for 199 Union	\$160,000	346,000				4-4	\$46,000	
	Boiler Replacment 199 Union	\$30,000	\$30,000			\$160,000	1	\$160,000	
	HVAC Replacment 199 Union	\$50,000	\$50,000					\$30,000	
	5 Kings Window Replacments	\$20,000	\$20,000					\$50,000	
	5 Kings HVAC Replacement	\$25,000	\$25,000					\$20,000	
	Total	\$325,000	\$23,000					\$25,000	
Corporate Services		4525,000						\$0	
Community Services	Garcleon Civic Center Pool Deck	\$218,000		\$217,766				\$0	
	Replacment for Ford Escape	\$60,000	\$60,000	3217,700				\$217,766	
	Fryer for Lower Canteen	\$8,000	\$8,000					\$60,000	
	Insulation for Piping in Arena	\$16,000	\$16,000					\$8,000	
	Total	\$302,000	\$10,000					\$16,000 \$0	
F								\$0	
Economic Development	Land AcquisitionHousing	150,000				\$125,000		\$125,000	
	Total	150,000						\$0	
	2022 Total		\$255,000	\$217,766	\$0	\$285,000	\$0	\$757,766	

TOWN OF ST. STEPHEN MUNICIPAL RESERVES SUMMARY PROPOSED 2022 BUDGET

GENERAL OPERATING RESERVE

BALANCE SEPTEMBER 30, 2021 \$470,859.67

LESS \$19,635.00 DEDICATED TO WEBSITE PROJECT

SUBTOTAL \$451,224.67

RESTRICTED--CIVIC CENTER \$56,861.05

RESTRICTED--TURNING THE CORNER \$13,502.43

UNRESTRICTED \$380,861.19

BALANCE DEC. 31, 2022

\$451,224.67

GENERAL CAPTIAL RESERVE

BALANCE SEPTEMBER 30, 2021 \$958,786.51

PLUS \$196,234.00 2021 BUDGETED CONTRIBUTION

PLUS \$74,070.00 2022 BUDGETED CONTRIBUTION

SUBTOTAL \$1,229,090.51

LESS PREVIOUSLY COMMITTED PROJECTS \$630,000.00 AERIAL FIRE TRUCK

\$40,000.00 TRAFFIC LIGHTS UPGRADE

\$60,000.00 TRUCK DUMP BODY

\$29,955.67 WATERFRONT REVITALIZATION

\$26,500.00 UPGRADES TO SALT SHED

SUBTOTAL \$786,455.67

RESTRICTED--CIVIC CENTER \$8,253.36

RESTRICTED--WF GANONG STATUE \$14,251.41

UNRESTRICTED AVAILABLE FOR 2022 \$420,130.07

NEW ROOF 199 UNION \$160,000.00

LAND ACQUISITION--HOUSING \$125,000.00

BALANCE DEC. 31, 2022 \$157,634.84



UTILITY OPERATING FUND BUDGET 2022

REVENUE	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Sale of service	\$2,182,200	\$2,373,000	\$190,800	8.74%
Other revenue from own source	207,600	206,700	-900	-0.43%
Other transfers	0	60,000	60,000	0.00%
Total Revenue	2,389,800	2,639,700	249,900	10.46%

EXPENDITURES

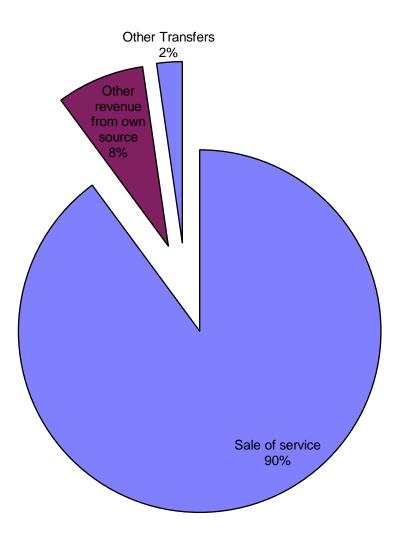
Water supply	1,182,674	1,328,082	145,408	12.29%
Sewerage collection and disposal	744,702	791,106	46,404	6.23%
Fiscal services	462,424	520,512	58,088	12.56%
Total Expenditure	2,389,800	2,639,700	249,900	10.46%

Surplus (Deficit) \$0 \$0 \$0



Town of St. Stephen Water and Sewerage Operating Fund Budget Revenue 2022

REVENUE



■Sale of service

■Other revenue from own source

Other Transfers



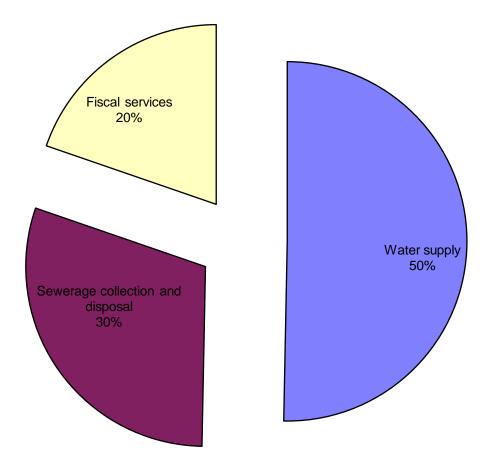
REVENUE—SALE OF SERVICE	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Water				
Water Residential	528,800	550,000	21,200	4.01%
Water Industrial	331,000	394,000	63,000	19.03%
Subtotal	859,800	944,000	84,200	9.79%
Sewer				
Sewer Residential	936,400	969,000	32,600	3.48%
Sewer Industrial	275,000	349,000	74,000	26.91%
	1,211,400	1,318,000	106,600	8.80%
N/a atau sata y Tya atau a at A aya a aya aya a	100,000	400,000	0	0.000
Wastewater Treatment Agreements	106,000	106,000	0	0.00%
Connection and Service Charges	5,000	5,000	0	0.00%
Total Sale of Service	2,182,200	2,373,000	190,800	8.74%



OTHER REVENUE FROM OWN SOURCE	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Hydrant & Sprinkler Rentals	1,100	1,100	0	0.00%
			T	
Water Cost Transfer	125,000	125,000	0	0.00%
Miscellaneous				
Bank Interest	1,400	500	-900	-64.29%
Interest on Overdue Accounts	80,000	80,000	0	0.00%
Grants/Contributions	100	100	0	0.00%
Subtotal	81,500	80,600	-900	-1.10%
Total Other Revenue from Own Source	207,600	206,700	-900	-0.43%
Other Transfers				
Surplus	0	0	0	0.00%
Operating Records Fund	0.1	60,000	60,000	0.000/
Operating Reserve Fund	0	60,000	60,000	0.00%
Total Other Transfers	0	60,000	60,000	0.00%
Total Revenue	2,389,800	2,639,700	249,900	10.46%



Town of St. Stephen Water and Sewerage Operating Fund Budget Expenditures 2022



- ■Water supply
- ■Sewerage collection and disposal
- Fiscal services

EXPENDITURE—WATER SUPPLY	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Administration				
Administrative Wage Charges-Water Share	140,038	143,762	3,724	2.66%
Office Supplies	3,000	3,000	0	0.00%
Office Equip Maintenance	700	1,162	462	66.00%
Office Computer Service	6,150	14,850	8,700	141.46%
Audit Fees	1,846	1,877	31	1.68%
Legal Fees & Claims	100	100	0	0.00%
Subtotal	151,834	164,751	12,917	8.51%
Purification and Treatment				
Purification & Treat Building Maintenance	5,500	5,500	0	0.00%
Purification & Treat Chlorine	53,000	53,000	0	0.00%
Purification & Treat Sampling	35,000	35,000	0	0.00%
Subtotal	93,500	93,500	0	0.00%



EXPENDITURE—WATER SUPPLY (CONT'D)	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Transmission and Distribution				
Transmission & Distribution Wage Charges-Water Share	317,095	324,135	7,040	2.22%
Trans & Dist. Training	6,000	7,000	1,000	16.67%
Trans & Dist. Liability Insurance	6,939	7,858	919	13.24%
Trans & Dist. Telephone	2,300	2,400	100	4.35%
Trans & Dist. Supplies	170,000	134,000	-36,000	-21.18%
Trans & Dist. Vehicle License	560	560	0	0.00%
Trans & Dist. Equipment Repair	40,000	40,000	0	0.00%
Trans & Dist. Clothing	5,000	5,000	0	0.00%
Trans & Dist. Equipment Purchase	3,000	3,000	0	0.00%
Trans & Dist. Engineering	1,000	1,000	0	0.00%
Trans & Dist. Cold Patch	12,000	14,000	2,000	16.67%
Water Share Fuel	21,350	21,875	525	2.46%
Trans & Dist. Asphalt	50,000	50,000	0	0.00%
Trans & Dist. Gravel	19,000	19,000	0	0.00%
Water Meter Purchase	12,000	154,000	142,000	1183.33%
Cross Connection Control Program	1,000	1,000	0	0.00%
Subtota	667,244	784,828	117,584	17.62%



EXPENDITURE—WATER SUPPLY	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Source of Supply				
Water Share-Water Technician Wages	126,157	134,545	8,388	6.65%
Source Training	2,500	2,500	0	0.00%
Source Telephone	12,000	12,000	0	0.00%
Source Liability Insurance	6,939	7,858	919	13.24%
Source Building Maintenance	20,000	24,000	4,000	20.00%
Source Electricity	50,000	51,000	1,000	2.00%
Source Generator Fuel	1,000	1,000	0	0.00%
Source Supplies	13,000	13,000	0	0.00%
Source Clothing	1,200	1,200	0	0.00%
Source Property Taxes	5,900	6,400	500	8.47%
SCADA Maintenance	20,000	20,000	0	0.00%
Water Quality Protection Plan	8,000	8,000	0	0.00%
Subtotal	266,696	281,503	14,807	5.55%
Billing and Collection				
General Office Postage	3,400	3,500	100	2.94%
Total Water Supply	1,182,674	1,328,082	145,408	12.29%



SEWER COLLECTION AND DISPOSAL	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Administration				
Administrative Wage Charges-Sewerage Share	140,036	143,762	3,726	2.66%
Office Supplies	3,000	3,000	0	0.00%
Office Equip Maintenance	700	1,162	462	66.00%
Office Computer Service	6,150	14,850	8,700	141.46%
Audit Fees	1,846	1,877	31	1.68%
Legal Fees and Claims	100	100	0	0.00%
Subtotal	151,832	164,751	12,919	8.51%
Sewer Collection System				
Sewerage Share-Live Sewer Wages	4,000	4,000	0	0.00%
Supplies	1,000	2,000	1,000	100.00%
Maintenance	8,000	12,000	4,000	50.00%
Contracted Services	100	100	0	0.00%
Sewer Pipe	10,000	10,000	0	0.00%
Asphalt	6,000	6,000	0	0.00%
Gravel	9,500	9,500	0	0.00%
Subtotal	38,600	43,600	5,000	12.95%



SEWER COLLECTION AND DISPOSAL (CONT'D)	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
Sewerage Lift Station	,			
Electricity	55,000	60,000	5,000	9.09%
Maintenance	45,000	45,000	0	0.00%
SCADA Maintenance	20,000	20,000	0	0.00%
Supplies	4,000	4,000	0	0.00%
Subtotal	124,000	129,000	5,000	4.03%
Sewerage Treatment and Disposal				
Treatment and Disposal Charges-Sewerage Share	174,938	202,921	27,983	16.00%
Treat & Disp Training	2,500	2,500	0	0.00%
Treat & Disp Clothing	3,000	3,000	0	0.00%
Treat & Disp Telephone	16,000	10,000	-6,000	-37.50%
Treat & Disp Electricity	106,043	106,000	-43	-0.04%
Treat & Disp Supplies	8,000	8,000	0	0.00%
Treat & Disp License	100	100	0	0.00%
Treat & Disp Chlorine	23,000	23,000	0	0.00%
Treat & Disp Liability Ins.	6,938	7,859	921	13.27%
Treat & Disp Equipment Repair & Maintenance	35,000	35,000	0	0.00%
Treat & Disp Property Taxes	11,000	11,000	0	0.00%
Treat & Disp Engineering	1,000	1,000	0	0.00%
Treat & Disp Treatment Plant Lab Tests	18,000	18,000	0	0.00%
Sewerage Share-Fuel	21,351	21,875	524	2.45%
Subtotal	426,870	450,255	23,385	5.48%



SEWER COLLECTION AND DISPOSAL (CONT'D)	BUDGET 2021	BUDGET 2022	CHANGE (\$)	CHANGE (%)
General Office Postage	3,400	3,500	100	2.94%
Total Sewerage Collection and Disposal	744,702	791,106	46,404	6.23%



FISCAL SERVICES—DEBT MANAGEMENT	Budget 2021	Budget 2022	Increase/Decrease	Increase/Decrease
Water-Interest on Temporary Borrowing				
Water Bank Interest & Bank Charges	26,500	15,000	-11,500	-43.40%
Water-Interest on Long Term Debt				
Long Term Interest-Current Debentures	29,207	38,457	9,250	31.67%
Long Term Interest-Future Debentures	0	0	0	0.00%
	29,207	38,457	9,250	31.67%
Water-Principal Repayments				
Principal Payments-Current Debentures	130,530	166,110	35,580	27.26%
Sewer-Interest on Temporary Borrowing				
Sewer Bank Interest & Bank Charges	26,500	15,000	-11,500	-43.40%
Sewer-Interest on Long Term Debt				
Long Term Interest-Current Debentures	20,916	22,757	1,841	8.80%
Long Term Interest-Future Debentures	0	0	0	0.00%
	20,916	22,757	1,841	8.80%
Sewer-Principal Repayments				
Principal Payments-Current Debentures	155,470	175,890	20,420	13.13%



FISCAL SERVICESTRANSFERS	Budget 2021	Budget 2022	Increase/Decr ease	Increase/Decrease
Transfer to Utility Capital Fund	0	0	0	0.00%
Transfer to Utility Capital Reserve	10,000	10,161	161	1.61%
Transfer to Utility Operating Reserve	0	0	0	0.00%
Deficit	62,301	76,137	13,836	22.21%
Provision Doubtful Accounts	1,000	1,000	0	0.00%
Fund Liability-Vested Future Emp Benefits-Water	0	0	0	0.00%
Fund Liability-Vested Future Emp Benefits-Sewer	0	0	0	0.00%
Subtotal	73,301	87,298	13,997	19.10%
Total Fiscal Services	462,424	520,512	58,088	12.56%
Total Expenditure	2,389,800	2,639,700	249,900	10.46%



APPENDIX A **RATE ADJUSTMENTS**

IN ORDER TO SUPPORT THE ESTIMATES CONTAINED WITHIN THIS BUDGET DOCUMENT, THE FOLLOWING RATE ADJUSTMENTS ARE REQUIRED TO BE IMPLEMENTED FOR THE 2021 CALENDAR YEAR.

TYPE OF SERVICE	2021 RATE	2021 RATE
SUPPLY OF WATER	Quarterly Billing	Quarterly Billing
Property with water supply that is NOT metered	\$124.75 per family unit	\$137.23 per family unit
Owner occupied with water supply that is metered	First 500 cubic feet: \$43.70	First 500 cubic feet: \$48.07
	For every 100 cubic feet thereafter: \$2.69	For every 100 cubic feet thereafter: \$2.96
Rental Property with water supply that is metered	First 500 cubic feet: \$43.70	First 500 cubic feet: \$48.07
	For every 100 cubic feet thereafter: \$2.69	For every 100 cubic feet thereafter: \$2.96
SEWERAGE	Quarterly Billing	Quarterly Billing
Owner occupied property with water supply that is	First 500 cubic feet of water supplied: \$81.05	
	Thist 500 cubic rect of water supplied. \$61.05	First 500 cubic feet of water supplied: \$89.16
metered	For every 100 cubic feet thereafter: \$5.12	First 500 cubic feet of water supplied: \$89.16 For every 100 cubic feet thereafter: \$5.63
	• • • • • • • • • • • • • • • • • • • •	· · · · · ·
metered	For every 100 cubic feet thereafter: \$5.12	For every 100 cubic feet thereafter: \$ 5.63
metered	For every 100 cubic feet thereafter: \$ 5.12 First 500 cubic feet of water supplied: \$81.05	For every 100 cubic feet thereafter: \$ 5.63 First 500 cubic feet of water supplied: \$89.16
metered	For every 100 cubic feet thereafter: \$ 5.12 First 500 cubic feet of water supplied: \$81.05	For every 100 cubic feet thereafter: \$ 5.63 First 500 cubic feet of water supplied: \$89.16



2022 UTILITY CAPITAL BUDGET--PROPOSED

Project Description	2022 Proposed Budget Estimated Cost		Gas Tax Fund	MCBB (Borrowing)	From Own Reserves	Other Funds	Total Funda
				index (sorroung)	Trom Own neserves	Other Fullus	Total Funus
Leak Detection Equipment	\$18,000				\$19,000		¢10.000
SCADA Upgrade							\$18,000 \$10,000
	Leak Detection Equipment	Project Description Estimated Cost Leak Detection Equipment \$18,000	Project Description Estimated Cost Transfer from Operating Leak Detection Equipment \$18,000	Project Description Estimated Cost Transfer from Operating Gas Tax Fund Leak Detection Equipment \$18,000	Project Description Estimated Cost Transfer from Operating Gas Tax Fund MCBB (Borrowing) Leak Detection Equipment \$18,000	Project Description Estimated Cost Transfer from Operating Gas Tax Fund MCBB (Borrowing) From Own Reserves Leak Detection Equipment \$18,000 \$18,000	Project Description Estimated Cost Transfer from Operating Gas Tax Fund MCBB (Borrowing) From Own Reserves Other Funds Leak Detection Equipment \$18,000 \$ \$18,000

The state of the s		200				
2022 Total	\$0	\$0	ŚO	\$28,000	\$0	¢20 000
		70	70	220,000	30	\$28,000

TOWN OF ST. STEPHEN MUNICIPAL RESERVES SUMMARY PROPOSED 2022 BUDGET

UTILITY OPERATING RESERVE

BALANCE SEPTEMBER 30, 2021 \$23,866.56

PLUS \$40,000.00 PROPOSED 2021 CONTRIBUTION

SUBTOTAL \$63,866.56

WATER METER ENHANCEMENT

LESS \$60,000.00 PROGRAM

BALANCE DEC. 31, 2022

\$3,866.56

UTILITY CAPTIAL RESERVE

BALANCE SEPTEMBER 30, 2021 \$211,896.13

PLUS \$10,161.00 2021 BUDGETED CONTRIBUTION

SUBTOTAL \$222,057.13

RESTRICTED--WWTP REPLACEMENT \$91,709.22

UNRESTRICTED AVAILABLE FOR 2022 \$130,347.91

LEAK DETECTION EQUIPMENT \$18,000.00

SCADA UPGRADES \$10,000.00

BALANCE DEC. 31, 2022 \$194,057.13

REVISED

SCHEDULE "A"

To

By-law No. W-1, A By-law Respecting Water and Sewer Rates and Charges

- 1. The water and sewer rates for a property the water supply of which is not metered shall be \$137.23 per family unit per quarterly billing basis and such sum shall be due and payable 30 days after the date of each billing.
- 2. The water rates for a property the water supply of which is metered shall consist of the base rate of \$48.07 per family unit for 500 cubic feet plus \$2.96 per 100 cubic feet calculated on quarterly meter readings and such sum shall be due and payable 30 days after the date of each billing.
- 3. The water rates for a Rental property the water supply of which is metered shall consist of the base rate of \$48.07 per unit for 500 cubic feet per unit plus \$2.96 per 100 cubic feet calculated on quarterly meter readings and such sum shall be due and payable 30 days after the date of each billing.
- 4. The water rates for water purchased in bulk at a location approved by the Director of Operations for that purchase shall be \$42.63 per 100 cubic feet and such sum shall be due and payable 30 days after the date of each billing.
- 5. The owner of a property the water supply of which is metered shall, at the same time as the water rates for the property are payable, pay a sewer base rate of \$89.16 for the same 500 cubic feet (not an additional), plus \$5.63 per 100 cubic feet calculated on quarterly water meter readings and such sum shall be due and payable 30 days after the date of each billing.
- 6. The owner of a Rental property the water supply of which is metered shall, at the same time as the water rates for the property are payable, pay a sewer base rate of \$89.16 per unit for the same 500 cubic feet per unit (not an additional), plus \$5.63 per 100 cubic feet calculated on quarterly water meter readings and such sum shall be due and payable 30 days after the date of each billing.
- 7. Interest at the rate of 1.5% per month will be charged on all overdue accounts 30 days after the date of each billing.

REVISED